



Design Professional

## Agency Directory – North America

### U.S.

STATE	AGENCY	CONTACT	CITY/STATE	PHONE	FAX	EMAIL	WEBSITE
Alabama	RSC Insurance Brokerage, Inc.	Mike Jackson	Birmingham, AL	205-979-7389 800-595-6526	205-979-6873	<a href="mailto:mike@crowfriedman.com">mike@crowfriedman.com</a>	<a href="http://crowfriedman.com">crowfriedman.com</a>
Alaska	USI Insurance Services	Jeannine Ryan	Seattle, WA	206-577-5574	610-362-8527	<a href="mailto:jeanine.ryan@usi.com">jeanine.ryan@usi.com</a>	<a href="http://usi.com">usi.com</a>
Arizona	Stuckey Insurance & Associated Agencies	Mary Lodwick	Phoenix, AZ	602-264-5533	602-279-9336	<a href="mailto:mary.lodwick@stuckeyinsurance.com">mary.lodwick@stuckeyinsurance.com</a>	<a href="http://stuckeyinsurance.com">stuckeyinsurance.com</a>
Arkansas	BancorpSouth Insurance Services, Inc.	Ken Estes	Little Rock, AR	501-614-1572	501-614-1484	<a href="mailto:ken.estes@bxsi.com">ken.estes@bxsi.com</a>	<a href="http://bxsi.com">bxsi.com</a>
California - Los Angeles, Ventura, Santa Barbara, San Luis Obispo & Kern Counties, Northern & Central California, Orange, Riverside and San Bernardino Counties	Dealey, Renton & Associates	Ari Khanna	Pasadena, CA	510-465-3090	510-452-2193	<a href="mailto:akhanna@dealeyrenton.com">akhanna@dealeyrenton.com</a>	<a href="http://dealeyrenton.com">dealeyrenton.com</a>
California - San Diego Area	Cavignac & Associates Insurance Brokers	Jeff Cavignac	San Diego, CA	619-234-6848	619-234-8601	<a href="mailto:jcavignac@cavignac.com">jcavignac@cavignac.com</a>	<a href="http://cavignac.com">cavignac.com</a>
Colorado	USI Colorado	Bob Strine	Denver, CO	303-837-8500 800-873-8500	303-831-5295	<a href="mailto:bob.strine@usi.com">bob.strine@usi.com</a>	<a href="http://usi.com">usi.com</a>



STATE	AGENCY	CONTACT	CITY/STATE	PHONE	FAX	EMAIL	WEBSITE
Connecticut	Smith Brothers Insurance	Scott Smith	Glastonbury, CT	860 430-3287	860-652-3236	<a href="mailto:ssmith@smithbrothersusa.com">ssmith@smithbrothersusa.com</a>	<a href="http://smithbrothersusa.com">smithbrothersusa.com</a>
Delaware	K T & D, Inc.	Bruce Smith / Scott Yerkes	Wilmington, DE	302-429-8500	302-429-6658	<a href="mailto:smith@ktd-ins.com">smith@ktd-ins.com</a> <a href="mailto:yerkes@ktd-ins.com">yerkes@ktd-ins.com</a>	<a href="http://ktd-ins.com">ktd-ins.com</a>
District of Columbia & Virginia Suburbs	CBIZ Insurance Services, Inc.	Mike Hraber	Columbia, MD	443-259-3244	855-288-0209	<a href="mailto:mhraber@cbiz.com">mhraber@cbiz.com</a>	<a href="http://cbiz.com">cbiz.com</a>
Florida	USI Insurance Services, LLC	Marilyn Lupico	Tampa, FL	800-277-5185	813-321-7500	<a href="mailto:marilyn.lupico@usi.com">marilyn.lupico@usi.com</a>	<a href="http://usi.com">usi.com</a>
Georgia	RSC Insurance Brokerage, Inc.	Lee Edmond	Lawrenceville, GA	678-690-5993	678-690-5992	<a href="mailto:lee@crowfriedman.com">lee@crowfriedman.com</a>	<a href="http://risk-strategies.com">risk-strategies.com</a>
Hawaii	Finance Insurance, Ltd.	Karen Hong	Honolulu, HI	808-522-2040	808-522-5592	<a href="mailto:khong@financeinsurance.com">khong@financeinsurance.com</a>	<a href="http://financeinsurance.com">financeinsurance.com</a>
Idaho	The Hartwell Corporation	Jeremy Kroll	Caldwell, ID	208-459-1678 800-838-7835	208-454-1114	<a href="mailto:jeremy@thehartwellcorp.com">jeremy@thehartwellcorp.com</a>	<a href="http://thehartwellcorp.com">thehartwellcorp.com</a>
Illinois - Northern/Central	Holmes, Murphy & Associates, Inc.	Paula Dixon	Peoria, IL	309-683-1065, 800-527-9049	866-501-3945	<a href="mailto:pdixon@holmesmurphy.com">pdixon@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>
Illinois - Northern	Professional Concepts Insurance Agency	Mike Cosgrove	Brighton, MI	810-224-5255	800-969-4081	<a href="mailto:mcosgrove@pciaonline.com">mcosgrove@pciaonline.com</a>	<a href="http://pciaonline.com">pciaonline.com</a>
Illinois - Northern	USI Insurance Services LLC	Melissa S. Roberts	Chicago, Moline & Oakbrook, IL	630-625-5222	610-537-9270	<a href="mailto:melissa.roberts@usi.com">melissa.roberts@usi.com</a>	<a href="http://usi.com">usi.com</a>
Illinois - Southern	Charles L. Crane Agency Company	Mike Reedy	St. Louis, MO	314-241-8700	314-444-4970	<a href="mailto:reedym@craneagency.com">reedym@craneagency.com</a>	<a href="http://craneagency.com">craneagency.com</a>
Indiana	Old National Insurance Group	Mike Gray	Indianapolis, IN	317-706-9523 800-860-1977	317-574-7861	<a href="mailto:mike.gray@onirisk.com">mike.gray@onirisk.com</a>	<a href="http://oldnationalins.com">oldnationalins.com</a>
Iowa	Holmes, Murphy, Cedar Rapids	Paula Dixon	Cedar Rapids, IA	319-364-0648 800-300-0325	888-898-6386	<a href="mailto:pdixon@holmesmurphy.com">pdixon@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>



STATE	AGENCY	CONTACT	CITY/STATE	PHONE	FAX	EMAIL	WEBSITE
Kansas	Holmes Murphy & Associates	Nick Maletta	Kansas City, MO	515-223-6919	866-218-1591	<a href="mailto:NMaletta@holmesmurphy.com">NMaletta@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>
Kentucky	The Underwriters Group Inc.	Mike Busick	Louisville, KY	502-489-6238	502-244-1411	<a href="mailto:mbusick@uscky.com">mbusick@uscky.com</a>	<a href="http://uscky.com">uscky.com</a>
Louisiana	Alexander & Sanders Insurance Agency, Inc.	Justin Sanders	Baton Rouge, LA	225-215-9405	225-368-2145	<a href="mailto:justin.sanders@bxsi.com">justin.sanders@bxsi.com</a>	<a href="http://alexsand.com">alexsand.com</a>
Maine	Clark Insurance	Gregg Ritter	Portland, ME	207-523-2283	207-774-2994	<a href="mailto:gritter@clarkinsurance.com">gritter@clarkinsurance.com</a>	<a href="http://clarkinsurance.com">clarkinsurance.com</a>
Maryland	CBIZ Insurance Services, Inc.	Mike Hraber	Columbia, MD	443-259-3244	855-288-0209	<a href="mailto:mhraber@cbiz.com">mhraber@cbiz.com</a>	<a href="http://cbiz.com">cbiz.com</a>
Massachusetts	Poole Professional Ltd.	Chris Poole	Wakefield, MA	781-245-5400	781-245-5463	<a href="mailto:cpoole@poolepl.com">cpoole@poolepl.com</a>	<a href="http://poolepl.com">poolepl.com</a>
Michigan	Professional Concepts Insurance Agency	Mike Cosgrove	Brighton, MI	800-969-4041	800-969-4081	<a href="mailto:mcosgrove@pciaonline.com">mcosgrove@pciaonline.com</a>	<a href="http://pciaonline.com">pciaonline.com</a>
Minnesota	H. Robert Anderson & Associates, Inc.	Theresa Anderson	Bloomington, MN	952-893-1933	952-893-1819	<a href="mailto:theresa@hrandersoninsurance.com">theresa@hrandersoninsurance.com</a>	<a href="http://hrandersoninsurance.com">hrandersoninsurance.com</a>
Mississippi	HUB International Gulf South Limited	Sam Bryson	Jackson, MS	601-707-2050	601-707-2070	<a href="mailto:sam.bryson@hubinternational.com">sam.bryson@hubinternational.com</a>	<a href="http://hubinternational.com">hubinternational.com</a>
Missouri - Southern/ Eastern	Charles L. Crane Agency Company	Chris Reedy	Saint Louis, MO	314-444-4902	314-444-4970	<a href="mailto:reedyc@craneagency.com">reedyc@craneagency.com</a>	<a href="http://craneagency.com">craneagency.com</a>
Missouri - Western	Holmes Murphy & Associates	Nick Maletta	Kansas City, MO	515-223-6919	866-218-1591	<a href="mailto:NMaletta@holmesmurphy.com">NMaletta@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>
Montana	The Hartwell Corporation	Jeremy Kroll	Caldwell, ID	208-459-1678 800-828-7835	208-454-1114	<a href="mailto:jeremy@thehartwellcorp.com">jeremy@thehartwellcorp.com</a>	<a href="http://thehartwellcorp.com">thehartwellcorp.com</a>
Montana	The Hartwell Corporation	Jordan Smith	Idaho Falls, ID	208-522-5656	208-524-5721	<a href="mailto:jordan@thehartwellcorp.com">jordan@thehartwellcorp.com</a>	<a href="http://thehartwellcorp.com">thehartwellcorp.com</a>
Nebraska	The Harry A. Koch Co.	Dave Jesse	Omaha, NE	402-861-7000	402-861-7236	<a href="mailto:dave.jesse@hakco.com">dave.jesse@hakco.com</a>	<a href="http://hakco.com">hakco.com</a>
Nevada	American Insurance & Investment Corporation of Nevada	Jim Knight	Las Vegas, NV	702-877-1760	702-877-0937	<a href="mailto:jim.knight@american-ins.com">jim.knight@american-ins.com</a>	<a href="http://american-ins.com">american-ins.com</a>
New Hampshire	Poole Professional Ltd.	Chris Poole	Wakefield, MA	781-245-5400	781-245-5463	<a href="mailto:cpoole@poolepl.com">cpoole@poolepl.com</a>	<a href="http://poolepl.com">poolepl.com</a>



STATE	AGENCY	CONTACT	CITY/STATE	PHONE	FAX	EMAIL	WEBSITE
New Jersey - Northern	Risk Strategies Company	Cathy Mitchell	Teaneck, NJ	201-837-1100	201-837-5050	<a href="mailto:cmitchell@risk-strategies.com">cmitchell@risk-strategies.com</a>	<a href="http://risk-strategies.com">risk-strategies.com</a>
New Jersey - Southern	Wortley/Poole Professional Ltd.	Ken Wortley	Philadelphia, PA	215-564-6970	215-564-6975	<a href="mailto:kwortley@wortleypoole.com">kwortley@wortleypoole.com</a>	<a href="http://wortleypoole.com">wortleypoole.com</a>
New Mexico	R.J. Dean & Associates	James Lyons	Albuquerque, NM	505-938-2435 800-422-8925		<a href="mailto:jlyons@cressinsurance.com">jlyons@cressinsurance.com</a>	<a href="http://cressinsurance.com">cressinsurance.com</a>
New York - Northern	Poole Professional - New York, Inc.	Tom Mullard	Pittsford, NY	800-371-1063	585-385-0028	<a href="mailto:tmullard@poolepl.com">tmullard@poolepl.com</a>	<a href="http://poolepl.com">poolepl.com</a>
New York - Southern	Risk Strategies Company	Cathy Mitchell	Teaneck, NJ	212-826-9744	201-837-5050	<a href="mailto:cmitchell@risk-strategies.com">cmitchell@risk-strategies.com</a>	<a href="http://risk-strategies.com">risk-strategies.com</a>
North Carolina	BB&T Insurance Services, Inc.	Paul Smits	Greensboro, NC	336-547-2151	888-831-8409	<a href="mailto:psmits@bbandt.com">psmits@bbandt.com</a>	<a href="http://insurance.bbt.com">insurance.bbt.com</a>
North Carolina	Insurance Management Consultants	Jeff Todd	Davidson, NC	704-799-1600		<a href="mailto:jeff@imcipls.com">jeff@imcipls.com</a>	<a href="http://imcipls.com">imcipls.com</a>
North Dakota	TRJ Professional Group, Inc.	Tom Johnson	Rapid City, ND	866-742-3243	605-716-6534	<a href="mailto:tom@trjprofessional.com">tom@trjprofessional.com</a>	
Ohio	Oswald Companies	Paula Selvaggio	Cleveland, OH	800-975-9468 216-839-2800	216-839-2815	<a href="mailto:pselvaggio@oswaldcompanies.com">pselvaggio@oswaldcompanies.com</a>	<a href="http://oswaldcompanies.com">oswaldcompanies.com</a>
Oklahoma	McLaughlin/Brunson Insurance Agency LLP	Joe Bryant	Dallas, TX	214-503-1212	214-503-8899	<a href="mailto:joe@mclaughlinbrunson.com">joe@mclaughlinbrunson.com</a>	<a href="http://mclaughlinbrunson.com">mclaughlinbrunson.com</a>
Oregon	USI Insurance Services	Jeannine Ryan	Seattle, WA	206-577-5574	610-362-8527	<a href="mailto:jeanine.ryan@usi.com">jeanine.ryan@usi.com</a>	<a href="http://usi.com">usi.com</a>
Pennsylvania - Eastern	Wortley/Poole Professional Ltd.	Ken Wortley	Philadelphia, PA	215-564-6970	215-564-6975	<a href="mailto:kwortley@WortleyPoole.com">kwortley@WortleyPoole.com</a>	<a href="http://wortleypoole.com">wortleypoole.com</a>
Pennsylvania - Western	Oswald Companies	Paula Selvaggio	Cleveland, OH	800-975-9468 216-839-2800	216-839-2815	<a href="mailto:pselvaggio@oswaldcompanies.com">pselvaggio@oswaldcompanies.com</a>	<a href="http://oswaldcompanies.com">oswaldcompanies.com</a>
Puerto Rico	Fulcro Insurance	Jose Lee	San Juan, PR	787-725-5880	787-721-0980	<a href="mailto:jnogueras@fulcroinsurance.com">jnogueras@fulcroinsurance.com</a>	<a href="http://fulcroinsurance.com">fulcroinsurance.com</a>



STATE	AGENCY	CONTACT	CITY/STATE	PHONE	FAX	EMAIL	WEBSITE
Rhode Island	Smith Brothers Insurance	Scott Smith	Glastonbury, CT	860 430-3287	860-652-3236	<a href="mailto:ssmith@smithbrothersusa.com">ssmith@smithbrothersusa.com</a>	<a href="http://smithbrothersusa.com">smithbrothersusa.com</a>
South Carolina	BB&T/McGriff Insurance	Kathy Blanchard	Columbia, SC	804-678-5013	888-831-8409	<a href="mailto:kblanchard@McGriffInsurance.com">kblanchard@McGriffInsurance.com</a>	<a href="http://mcgriffinsurance.com">mcgriffinsurance.com</a>
South Carolina	Insurance Management Consultants	Jeff Todd	Davidson, NC	704-799-1600		<a href="mailto:jeff@imcipls.com">jeff@imcipls.com</a>	<a href="http://imcipls.com">imcipls.com</a>
South Dakota	TRJ Professional Group, Inc.	Tom Johnson	Rapid City, ND	866-742-3243	605-716-6534	<a href="mailto:tom@trjprofessional.com">tom@trjprofessional.com</a>	
Tennessee	Risk Strategies	Don Friedman / Dale Crow	Nashville, TN	615-760-0375 / 615-760-0376		<a href="mailto:dfriedman@risk-strategies.com">dfriedman@risk-strategies.com</a> <a href="mailto:dcrow@risk-strategies.com">dcrow@risk-strategies.com</a>	<a href="http://risk-strategies.com">risk-strategies.com</a>
Texas - Northern	Risk Strategies	Joe Bryant	Dallas, TX	214-503-1212	214-503-8899	<a href="mailto:joe@risk-strategies.com">joe@risk-strategies.com</a>	<a href="http://risk-strategies.com">risk-strategies.com</a>
Texas - Southern	USI Southwest	Jim Jimmerson	Austin, TX	512-451-7555	512-467-0113	<a href="mailto:jim.jimmerson@usi.com">jim.jimmerson@usi.com</a>	<a href="http://ae.usi.biz">ae.usi.biz</a>
Texas - Southern	USI Southwest	Kevin Pratt	Houston, TX	713-490-4600	713-490-4700	<a href="mailto:kevin.pratt@usi.com">kevin.pratt@usi.com</a>	<a href="http://ae.usi.biz">ae.usi.biz</a>
Utah	Benchmark Insurance Agency, Inc.	Dan Bradshaw	Salt Lake City, UT	801-397-3434	801-951-0050	<a href="mailto:dan@benchmark-insurance.com">dan@benchmark-insurance.com</a>	<a href="http://benchmarkinsurance.com">benchmarkinsurance.com</a>
Utah	American Insurance & Invest Corporation	Kendall Nelson	Salt Lake City, UT	801-364-3434	801-355-5234	<a href="mailto:kendall.nelson@american-ins.com">kendall.nelson@american-ins.com</a>	<a href="http://american-ins.com">american-ins.com</a>
Vermont	Poole Professional Ltd.	Tom Mullard	Wakefield, MA	781-245-5400	781-245-5463	<a href="mailto:tmullard@poolepl.com">tmullard@poolepl.com</a>	<a href="http://poolepl.com">poolepl.com</a>
Virginia	BB&T/McGriff Insurance	Kathy Blanchard	Richmond, VA	804-678-5013 800-249-0061	888-751-3010	<a href="mailto:kblanchard@McGriffInsurance.com">kblanchard@McGriffInsurance.com</a>	<a href="http://mcgriffinsurance.com">mcgriffinsurance.com</a>
Washington	USI Insurance Services	Jeannine Ryan	Seattle, WA	206-577-5574	610-362-8527	<a href="mailto:jeanine.ryan@usi.com">jeanine.ryan@usi.com</a>	<a href="http://usi.com">usi.com</a>
West Virginia	Oswald Companies	Paula Selvaggio	Cleveland, OH	800-975-9468 216-839-2800	216-839-2815	<a href="mailto:pselvaggio@oswaldcompanies.com">pselvaggio@oswaldcompanies.com</a>	<a href="http://oswaldcompanies.com">oswaldcompanies.com</a>
Wisconsin	Holmes, Murphy & Associates, Inc.	Paula Dixon	Madison, WI	800-527-9049	888-898-6386	<a href="mailto:pdixon@holmesmurphy.com">pdixon@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>
Wyoming	USI Colorado	Bob Strine	Denver, CO	303-837-8500 800-873-8500	303-831-5295	<a href="mailto:bob.strine@usi.com">bob.strine@usi.com</a>	<a href="http://usi.com">usi.com</a>



## Canada

PROVINCE	AGENT/BROKER	CITY/PROVINCE	CONTACT	PHONE	FAX	EMAIL	WEBSITE
Alberta Saskatchewan	Lloyd Sadd Insurance Brokers Ltd.	Calgary, AB	Magdalena Cammidge	780-930-3884	587-747-0342	<a href="mailto:mcammidge@lloydsadd.com">mcammidge@lloydsadd.com</a>	<a href="http://lloydsadd.com">lloydsadd.com</a>
British Columbia	Metrix Professional Insurance Brokers Inc	Vancouver, BC	Michael Russell Robert McLeod	604-629-2668 604-629-2680	604-683-8032	<a href="mailto:mrussell@mpib.com">mrussell@mpib.com</a> <a href="mailto:rmcleod@mpib.com">rmcleod@mpib.com</a>	<a href="http://mpib.com">mpib.com</a>
Manitoba, Yukon & Nunavut	Oldfield Kirby Esau Insurance Brokers	Winnipeg, MB	Derek Johnson	204-594-1058	204-957-5561	<a href="mailto:djohnson@oldfieldkirby.com">djohnson@oldfieldkirby.com</a>	<a href="http://oldfieldkirby.com">oldfieldkirby.com</a>
New Brunswick - Fredericton & Saint John	HUB International Atlantic Limited	Frederticton, NB	Robert Marsall Paul Huestis Gina Ellefsen	506-444-0465 506-635-0753 506-645-6700	506-459-8940 506-634-5641	<a href="mailto:robert.marshall@hubinternational.com">robert.marshall@hubinternational.com</a> <a href="mailto:paul.huestis@hubinternational.com">paul.huestis@hubinternational.com</a> <a href="mailto:gina.ellefsen@hubinternational.com">gina.ellefsen@hubinternational.com</a>	<a href="http://hubinternational.com">hubinternational.com</a>
Nova Scotia	HUB International Atlantic Limited	Dartmouth, NS	Shaun Booker	902-850-3099	902-484-7129	<a href="mailto:shaun.booker@hubinternational.com">shaun.booker@hubinternational.com</a>	<a href="http://hubinternational.com">hubinternational.com</a>
Ontario	HUB International Limited	Markham, ON	Jamie Cardella Robert Wilson	905-305-3216 905-305-3212	905-305-1093	<a href="mailto:jamie.cardella@hubinternational.com">jamie.cardella@hubinternational.com</a> <a href="mailto:robert.wilson@hubinternational.com">robert.wilson@hubinternational.com</a>	<a href="http://hubinternational.com">hubinternational.com</a>
Quebec	VESTAS	Montreal, QC	Philippe Monette	514-940-1414		<a href="mailto:pmonette@vestasassurance.com">pmonette@vestasassurance.com</a>	<a href="http://vestasassurance.com">vestasassurance.com</a>

The information contained herein is intended for informational purposes only. Insurance coverage in any particular case will depend upon the type of policy in effect, the terms, conditions and exclusions in any such policy, and the facts of each unique situation. No representation is made that any specific insurance coverage would apply in the circumstances outlined herein. Please refer to the individual policy forms for specific coverage details. AXA XL is a division of AXA Group providing products and services through three business groups: AXA XL Insurance, AXA XL Reinsurance and AXA XL Risk Consulting. In the US, the AXA XL insurance companies are: AXA Insurance Company, Catlin Insurance Company, Inc., Greenwich Insurance Company, Indian Harbor Insurance Company, XL Insurance America, Inc., XL Specialty Insurance Company and T.H.E. Insurance Company. In Canada, insurance coverages are underwritten by XL Specialty Insurance Company - Canadian Branch. Coverages may also be underwritten by Lloyd's Syndicate #2003. Coverages underwritten by Lloyd's Syndicate #2003 are placed on behalf of the member of Syndicate #2003 by Catlin Canada Inc. Lloyd's ratings are independent of AXA Group. Not all of the insurers do business in all jurisdictions nor is coverage available in all jurisdictions. Information accurate as of December 2020.

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