



# **Canada Mid-Market** Our risk appetite

 **Insurance**





**Risk is growing more complex for all size businesses. Middle market clients have a lot to gain from the multi-line insurance coverage provided by deeply experienced underwriters and backed by AXA XL's strength, resources, and risk management capabilities.**

AXA XL Mid-Market is actively building out its targeted client offering in Canada, collaborating with a select group of brokers in Western and Central Canada. The team is focused on measured growth and will continue to expand to additional broker partners.

Our broad appetite spans across the majority of mid-market accounts, with the ability to offer a comprehensive suite of coverages, including property, business income, equipment breakdown, crime, general liability, and umbrella coverage.



**Coverages**

- Property
- Business Income
- Equipment Breakdown
- Crime
- General Liability
- Umbrella
- Auto



**Industry profile**

- Manufacturing
- Wholesale/Distribution
- Realty
- Retail
- Hospitality
- Business Services
- Professional Services
- Contracting & Construction



**Capacity/premium**

- Minimum Account Premium: \$25,000 (does not include umbrella and auto premiums)
- Maximum Capacity by Line of Business (subject to risk/occupancy)
  - Property: \$500M TIV
  - General Liability: \$5M occurrence
  - Casualty: \$25M (total capacity between GL and umbrella)



**Additional benefits**

- **Flexible solutions:** Our local authority and regional underwriting presence gives us the power to find creative solutions for risks – from the familiar to the complex.
- **Broad appetite:** Capability to offer additional specialty coverages for Environmental, Construction, Fine Art & Specie, Commercial E&O/Professional Liability, and Cyber solutions, depending on the class of business.
- **Financial strength:** AXA XL's core operating insurance and reinsurance companies have one or more of the following financial strength ratings: A.M. Best A+, S&P AA-



**Geographic focus**

British Columbia, Alberta and Ontario





## Contact us for more information

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