



 Insurance

Marine Risk Consulting

Marine

Welcome to Marine Risk Consulting

In an ever-evolving maritime industry, having a reliable partner to navigate the complexities of marine risk management is crucial. At Marine Risk Consulting, we offer extensive expertise, and a global perspective designed to help you effectively manage and mitigate risks.



AXA XL Global Marine Risk Consulting – location map

- Bremenhaven, **Germany** (1)
- Cologne, **Germany** (1)
- Hamburg, **Germany** (1)
- Paris, **France** (1)
- Lyon, **France** (1)
- Hong Kong, **China** (1)
- London, **UK** (1+1 x CRCO)*
- Singapore** (2)
- New York, **USA** (1)



* Chief Risk Consulting Officer, Specialty based in London, UK

Expertise you can trust

Our team consists of seasoned professionals with extensive experience across various sectors of the maritime industry. This includes former Master Mariners and Chief Engineers with significant onboard experience, as well as former Cargo and H&M surveyors, logistics and procurement specialists, security experts, and cold supply chain professionals. Furthermore, we enhance our expertise through collaboration with AXA XL wider Risk Consulting team, leveraging a diverse range of specialties across other lines of business to access the best knowledge and skills available.

Whether your focus is on shipping, fleet management, hull and machinery, terminals, shipbuilding, or logistics our consultants deliver insights and solutions that are both practical and impactful. We customize our strategies to address your specific challenges and objectives, ensuring you receive personalized support that aligns with your operational needs.



Global reach

With a strong global presence, we are equipped to serve clients across various regions, including Europe, Asia, and North America. Our approach blends local insights with a global perspective, enabling us to provide tailored guidance that takes into account the unique regulatory environments and market dynamics relevant to your operations. Each team member contributes a distinct background and expertise, allowing us to ask the right questions and comprehend the intricacies of risk. This empowers us to make well-informed consultative assessments. Furthermore, our extensive network of external surveyors enhances our risk assessment capabilities, ensuring we effectively meet your needs.





Industry associations

As active members of leading trade and industry associations, including TAPA, NAMS, IUMI, and IMarEST, we are committed to staying at the forefront of maritime developments and best practices. Our participation in various trade association committees allows us to access valuable resources and networks, significantly enhancing our capability to provide current and relevant risk management solutions. This involvement ensures we are equipped with the latest information and trends that can impact both your business and the maritime sector as a whole.

Innovation

We embrace a technological approach to Marine Risk Consulting, combining innovation with expertise to safeguard your assets and promote sustainable growth in an ever-evolving maritime landscape.

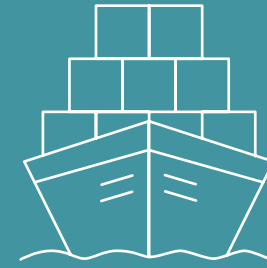
Guidance and knowledge sharing

In addition to our risk assessment program, AXA XL Marine Risk Consulting provides bespoke training that covers a wide range of marine-related technical subjects and offers guidance on operational best practices. Through our Fast Fast Forward platform, we share our expertise on emerging risks and effective strategies for risk mitigation.

Providing customized training sessions tailored to requested subjects. Our goal is to ensure that the training meets our clients' specific needs and objectives.

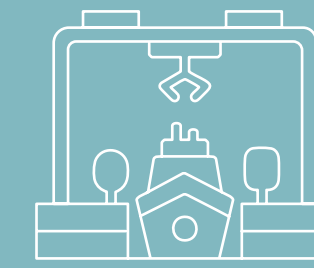
Marine Risk Consulting capabilities

Cargo and Project Cargo



- Vessel Condition and Suitability Assessment
- Cargo Security Consultation:
 - Assessment of exposures and vulnerabilities
 - Auditing of existing policies and procedures
 - Assistance with the implementation of industry best practices (e.g., TAPA)
- Packaging Consultation
- Handling and Stowage Guidelines
- Adherence to Guidelines:
 - IMDG Code
 - CSS Code
 - IMSBC Code
 - IBC Code
 - Others
- Comprehensive assessment of transport methodologies:
 - Route surveys assessments
 - Tug and barge suitability
 - Bollard-pull requirements and calculations
 - Towing arrangements
 - Method statements and/or Transport Manuals
- Onsite surveys:
 - Stock Throughput surveys at Warehouses, Distribution Centers and others
 - At ports, terminals, and tank farms
- Additional Services:
 - Customized assessments available as needed

Hull and Machinery



Desktop Reviews and Qualitative Assessments:

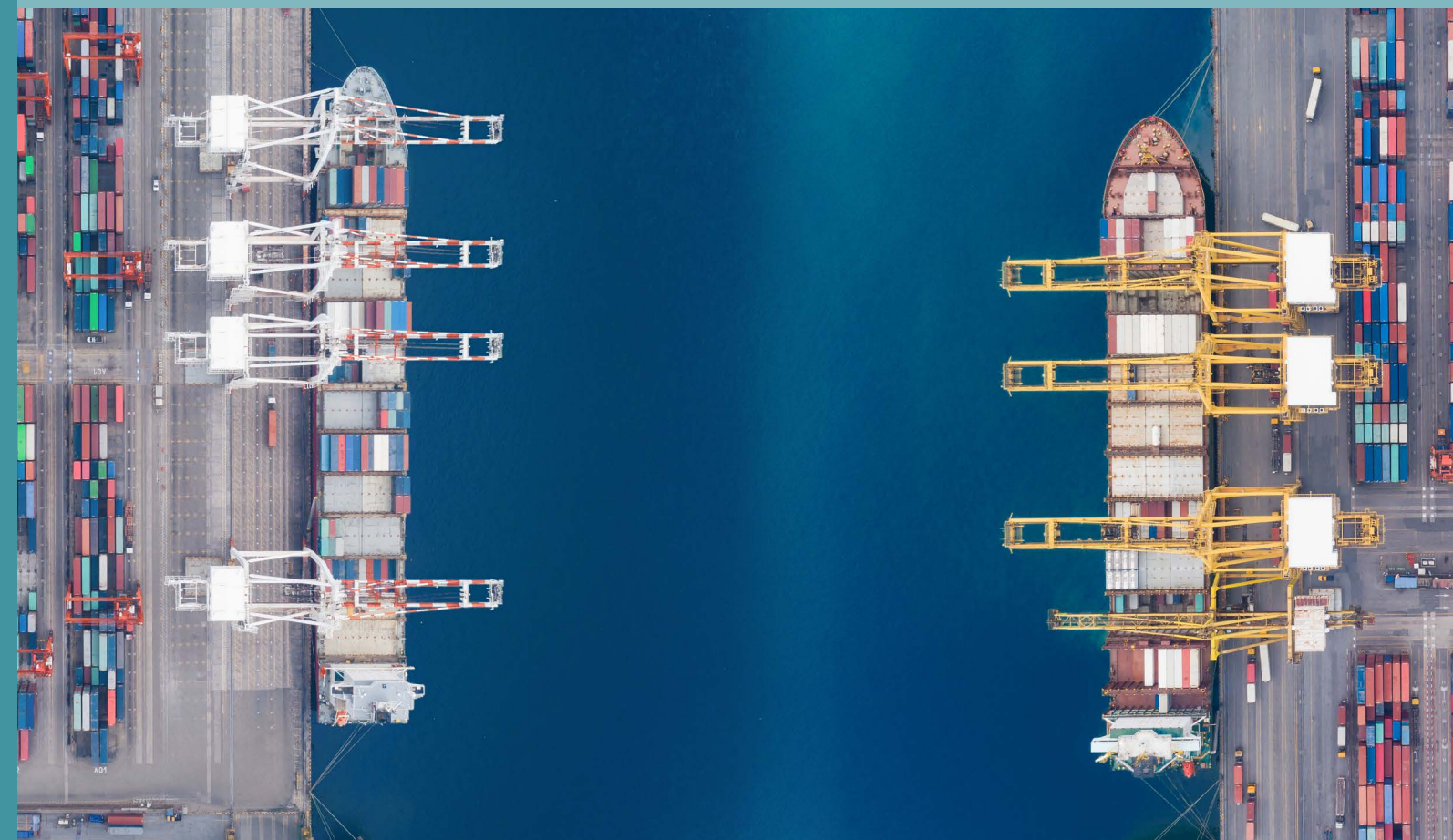
- Assessment of ships, fleets, and technical managers
- Surveys and risk assessment:
 - Engine Room, Machinery, and Bunker Fuel Risk Assessment (JH2019/002)
 - Condition Survey (JH2013/007B)
 - Crew and Office Management Assessment (JH2013/007C)
 - Shipyard/Project Risk Assessment (JH143, JH2009/004)
 - Lay-Up/Reactivation Surveys (JH2020/02A & 03A)
- Third party Report Review
- Claims Analysis
- Additional Services:
 - Other customized assessments as needed

Marine Liabilities



Depending on the scope of the assessment, it may include:

- Inspection of facilities and equipment, such as piers, docks, wharves, dry-docks, port cranes and handling equipment
- Review of cargo and operational procedures
- Evaluation of safety and loss control programs
- Assessment of pollution and environmental policies
- Examination of fire protection measures
- Analysis of security protocols
- Review of maintenance and repair programs
- Evaluation of care, custody, and control policies
- Vendor management assessment for contractors, temporary workers



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Know You Can

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