



Cyber

Benefit from our proactive services

Underwriting & Claims: a partnership with a holistic approach

Our experienced Cyber & Technology Underwriters and Claims professionals partner to provide our clients with exceptional service. Through focusing on our client's businesses and individual needs, our underwriting experts deliver consistent and tailored coverage offerings. An AXA XL Cyber & Technology policy offers more than just insurance coverage. It includes access to the AXA XL Cyber Claims Teams, including a dedicated Cyber Incident Response team committed to helping you before, during and after a cyber incident. Collectively, these professionals have several decades of experience and training in cyber incident response, crisis management, and cyber related claims. They partner with clients to deliver sensible, timely and pragmatic resolutions to help them prioritize risk mitigation, and if a breach does occur, help them get back to business.

Whether it's your first policy with AXA XL, or you have been our client for years, we are always available for on-boarding and claims consultation calls to provide information and recommendations on vendors, the types of prevention and recovery services that can benefit your organization, to help you better understand the claims process, and to put you in contact with experts and specialists that can further assist you. We aim to take the guesswork out of how to best prepare for an event and what to do in the event of a crisis.

Our policyholders also receive complimentary access to AXA XL's CyberRiskConnect.com portal which is updated with the latest resources to help your organization successfully understand and mitigate exposures, establish a response plan, and minimize the effects of a breach on your organization. In the event an incident does occur or is suspected, our clients can call AXA XL's Cyber Incident Response Hotline for immediate assistance. Our hotline, which is monitored by our team 24/7, gives you direct access to a Claims Specialist who will work to implement critical services to help you respond to an event expeditiously and will be there for you throughout the life of the claim.

AXA XL Vendor Partnerships: Complimentary one-hour pre-incident consultations

In the event of an incident, or when proactive risk mitigation services are needed, our Cyber Incident Response team connects clients with [best-in-class law firms and specialized vendors](#) who have been pre-vetted by our team. These vendors have demonstrated a high level of aptitude and excellence in the cyber security and cyber incident response fields. They work around the clock every day to reduce risk, restore operations, secure systems, remediate threats, investigate, and ensure a compliant and appropriate response to any cyber event, from suspicious activity to an active ransomware event that has the potential to cripple your organization.

As part of our on-going commitment to provide clients with industry leading service, we partner with a panel of expert vendors to offer one-hour complimentary consultation services. These one-hour pre-incident consultations can cover a wide array of topics such as:

Cyber Security and Incident preparedness topics:

- Incident response preparedness and best practices
- Cyber security roadmap workshop
- How to perform a risk assessment
- Security controls review
- Preparing for a compromise assessment
- Preparing and updating key plans - incident response plans, playbooks for key response team functions
- Vulnerability management program development
- Practical threat hunting
- Records Management programs
- Data Management/Mapping
- How to maximize existing or default security features
- Protecting against and responding to credential stuffing attacks
- Protecting against ransomware and business email compromise events
- SOC program development including triage, escalation, and severity level classifications
- Responsible disclosure/bug bounty program development
- Cyber resiliency

Governance, risk, and compliance topics:

- Litigation landscape/risk associated with privacy and cybersecurity issues
- Regulatory landscape
- Privacy law compliance - United States, Canada, European Union, United Kingdom, Latin America, China and other global jurisdictions
- Preliminary understanding of biometric privacy laws
- Board cybersecurity governance considerations
- Payment card industry ("PCI") compliance and incident response
- Cybersecurity and privacy compliance issues for critical infrastructure and financial institutions
- Third-party vendor management Overview of Cyber Tech E&O issues

Incident response topics:

- The first 48 hours of a cyber crisis
- Crisis communications: strategies in cyber incident response
- Restoration and remediation following a cyber event
- Attorney-client privileged and attorney work product considerations pertaining to incident response
- Key players in an incident response
- Overview of a forensic investigation
- What is a breach coach and why do I need one?

Whether it's your first policy with AXA XL, or you have been our client for years, we are always available for on-boarding and claims consultation calls. Contact [Gwenn Cujdik](#) to learn more.

Additional topics:

- Ransomware 101
- Live ransomware demonstrations
- Ransom payments logistics, compliance, and approval processes
- Black-market economics
- Supply chain cyber risk
- Blockchain technology and cryptocurrency
- Nation state intrusions lessons learned
- Business Email Compromise lessons learned
- Overview E-discovery and Data Review following a data event
- Understanding business income losses, extra expenses, and proof of loss submissions

Learn more about AXA XL breach response providers [HERE](#)



In the event an incident occurs or is suspected, clients can call AXA XL's Cyber Incident Response Hotline for immediate assistance.



We are here to help clients understand the claims process, even before an incident takes place, and to assist as they prepare for a suspected or actual cyber incident that may impact their organization.

AXA XL Vendor Partnerships: Discounted proactive services

In addition to complimentary one-hour consultation services, AXA XL also offers clients access to discounted rates for proactive services with [best-in-class vendors](#). Services include deeper dives into the topics previously mentioned, but also include services such as:

- Network Vulnerability Testing
- IT Risk Assessments
- Development of incident response plan tailored to clients
- Tabletop Exercises
- Social Engineering and Phishing, Security Awareness Training
- PCI Compliance
- Preparation of data security addendums for vendor agreements
- Development of Compliance Programs (NYDFS, GDPR, Global Compliance, CCPA, HIPAA)
- Privileged Engagement and Direction of Security/Risk Assessment
- Cyber Risk Quantification and Management
- Complimentary 2hr Strategic Risk Workshop
- Development of Website Privacy Policy and Terms of Use Documents
- Endpoint Detection and Monitoring*
- AI driven Cyber Risk Platform for Predicting and Preventing Cyber Breaches/Next generation inside-out cyber risk scanning**
- A Complimentary Active Directory Scan*

*SentinelOne offers a discount off standard rates for services, including a complimentary proof of concept period. Learn more [here](#).

**Safe Security is an industry leading cyber risk quantification and management solution, offering a discount off standard rates for services, including a complimentary proof of concept period

Unsure of which services might be best for your organization, or have an interest in a service you don't see listed? Email [Gwenn Cujdik](mailto:Gwenn.Cujdik@axaxl.com).

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