



XL CATLIN

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The Design Professionals Risk Control Group (DPRCG) is a collection of like-minded companies committed to sound risk management practices. Each year, we participate in DPRCG's annual Loss Prevention Convocation. No other industry conference gets down to the practitioner level like this one. KCI has attended each gathering since 1992 and each year we return with "lessons learned" to apply to our own practices.

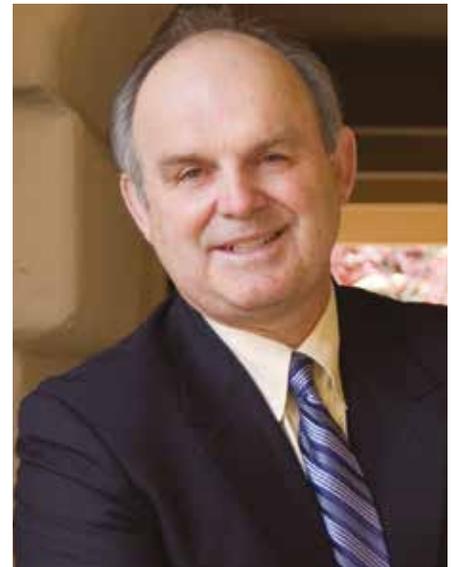
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The loss prevention advice we receive from being part of DPRCG and an XL Catlin client has really paid off for us. During one Convocation, I attended a presentation on crisis management. It addressed what to do if you had a serious jobsite accident – how to handle the situation, the press, the potential liabilities. We instituted the plan and, lo and behold, two years later we had an incident on our jobsite. We implemented the plan, handled the situation well and no claims were lodged.

Equally valuable is the networking benefit. I've found that members who are in noncompetitive situations are very willing to share information. There isn't a Convocation reception, breakfast, lunch or dinner where I don't sit at a table, meet somebody new and learn something I can apply back at our company. Plus, we've now worked on projects with numerous DPRCG members who we first met socially at the Convocation. As we expand into other parts of the country, DPRCG gives us an opening to the architectural community in specific market areas across the nation.

As a DPRCG Board Director, I met talented and interesting people from across the country who have become part of my peer network. If I'm facing a troubling situation, I don't hesitate to call upon them for advice. I've established key business relationships and lifelong friendships.

If you want to get something out of an organization like DPRCG you have to put something into it. There are many committees you can get involved in. It doesn't take a whole lot of your time and you're going to meet great folks and establish great relationships.



Terry F. Neimeyer, PE
Chairman of the Board
KCI Technologies

Founded in 1988, DPRCG's members include some of the most recognized names in the design industry. The objective is simple: to improve practice and risk management by sharing information, ideas and advice. DPRCG members also have the opportunity to collaborate to develop new programs and initiatives to keep the group ahead of industry trends.

To learn more about Design Professionals Risk Control Group (DPRCG), please contact dprcg@xlcatlin.com.

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