



Americas Property Risks

AXA XL Ecosystem

What is the AXA XL Ecosystem?

The AXA XL Ecosystem combines an exclusive collection of tools, technology partnerships, tailored insurance solutions, knowledge networks and other state-of-theart services to help our clients drive innovation across their businesses.

We're leading the way as the most innovative insurer for the most innovative enterprises. To address property risks, we partner with several firms that focus on the following areas:

- IoT sensors
- Enterprise Software
- Education & Training

Tech Champions and Ambassadors

Our Tech Champions are risk engineering representatives for our tech partners by risk theme, and are paired with the risks they specialize in to help our customers navigate the connection between risk and technology.

Our Ambassadors are an underwriting extension of our core ecosystem team. They are specialists in our ecosystem offerings and can help you determine which services are right for your business, and how these services pair with our offerings. Collectively, our Tech Champions and Ambassadors are deeply knowledgeable advisors who can help guide your tech adoption journey.

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Ecosystem partnerships

Customers want more from us than just paying bills. We developed the AXA XL Ecosystem to assist our insureds with technology screening, adoption, and implementation that will support their risk management priorities. The AXA XL Ecosystem is comprised of preferred partners that offer a wide array of powerful software, hardware, and service-oriented solutions.

Our customers have a diverse set of technology support needs for their property risk management efforts. We think the technology areas and partners on this page will provide the most immediate value for our Property clients.

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Technology area	Description	Partners
Internet of Things (IoT) Sensors	Technologies include indoor and outdoor site monitoring using smart sensors and software applications that provide building environmental monitoring for heating, ventilation, energy use, water damage, and seismic damage assessment. System alerts provide property management staff with enhanced real-time response capabilities.	Digital Risk Engineer, Eddy Solutions, Safehub, Tattletale, WINT
Enterprise Software	Technologies include software and integrated hardware systems to verify and track loss prevention. Safety related, compliance as well as data analytics support is available to help improve compliance. Mobile applications are readily available to track safety and quality.	Safesite, Smart Compliance, Document Crunch
Education & Training	Technology includes internet-based training and software communication tools to build strong safety programs, reinforce best practices, prevent incidents and accidents, and reduce frequency & severity.	MindForge

We welcome you to contact us about the AXA XL Ecosystem and see if our advisory services and technology partners can provide value to your risk management programs.

To learn more about the AXA XL Ecosystem visit <u>axaxl.com/ecosystem</u>, or contact <u>Billy Volz</u>

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