**Specialized industries require specialized solutions**

We understand the marine business. It’s global. It’s specialized. And there are risks that are unique to the industry. Safe transport, precise handling and storage are just a few of them. We combine our local expertise, industry insights and personalized service to create Marine insurance solutions that are based on each client’s needs.

**Coverage**
- Inland Marine
- Ocean Cargo
- Blue Water Hull
- Brown Water Hull/P&I
- Marine Liability

**Client profile**
- **Inland Marine**: contractors and developers, truckers, logistics service providers and warehouse operators, equipment sales and rental, and communications
- **Ocean Cargo**: agriculture, chemical/pharmaceuticals, consumer products, importers/exporters, manufacturing industry, oil and gas, technology, transportation, infrastructure developers, plant and project equipment
- **Blue Water Hull**: commercial ocean-going vessels including bulk carriers, tankers, gas carriers, chemical tankers, cruise vessels and container vessels
- **Brown Water Hull/P&I**: supply/utility/work boats and passenger, ferry, research and marine contractor vessels
- **Marine Liability**: marine transportation/vessel operations, ship owners, shipbuilding and repair yards, marine construction, stevedores and terminal operators, wharfsingers and fleeting operations, marinas and boat dealers, vessel charterers, and any other operation considered ‘wet’ in nature

**Why choose AXA XL for your Marine coverage?**
- **Financial strength you can count on.** AXA XL's core operating insurance and reinsurance companies have one or more of the following financial strength ratings: A.M. Best A+, S&P AA-, Fitch AA-.
- **Top ranking for innovation.** #1 ranking on Advisen’s Pacesetters Index for insurance innovation for the last four years.
- **Global network.** Offering more than 30 lines of products in Casualty, Property, Professional, Financial Lines and Specialty to clients in over 200 countries.
- **“One-stop-shop” for global marine solutions.** Locally admitted, comprehensive and competitive proprietary products to fit your clients’ needs.
- **One team.** Your Team. Underwriting, claims, risk management and risk engineering experts together with global and regional leadership, work closely together to anticipate and respond to clients’ needs.
- **Marine expertise that clients can trust.** With decades of experience, our underwriters have been recognized for their industry expertise and commitment to education by the AIMU & IMUA, including IMUA “Excellence in Education” awards.
- **Empowered Claims teams.** Over 1,200 highly experienced, locally empowered claims professionals manage covered claims in more than 200 countries and territories.
- **Loss prevention.** With close to 400 risk consulting experts worldwide, our team can help you build a more effective risk management strategy through customizable programs.

Continued ➢
Contact your AXA XL Marine underwriter for more information.

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