Looking for a more client-focused approach to professional risks?

Talk to us.
Employee discrimination lawsuits. Cyber attacks. Corporate fraud. These are just a few of the risks that companies face every day. At AXA XL, our team of experts is ready to help.
Get to know your AXA XL Professional Liability Team

From D&O, E&O and Commercial Crime to Cyber Liability, we provide relevant coverages that are designed to meet the needs of your business – from the routine risks to highly sensitive situations.

AXA XL’s Professional Liability team uses a collaborative underwriting process for quick and sound decision making. We provide our clients with creative, tailored and flexible solutions to minimize risk. Superior, dedicated claims handling and meticulous service are the foundation of our client-focused approach.

Our values reflect who we are

- **Customer first**: All our thinking starts with our clients and their brokers. Their aspirations and challenges. Their triumphs and setbacks. And how we can continue to be relevant and impactful.
- **Integrity**: Strong ethical principles are fundamental. We trust our judgment to do the right thing for our customers, employees, stakeholders and partners.
- **Courage**: We speak plainly and act to make things happen. We push boundaries and are emboldened to take decisive actions that add value.
- **One AXA**: Being together and being different makes us better. We are stronger when collaborating and acting as one team.

Why AXA XL?

- A strong underwriting tradition gives us the power to find innovative, creative solutions to our clients’ risks – from the most familiar to the most complex.
- Our network of our owned and network partner offices across the world allows us to serve clients in over 200 countries and territories.
- A global claims team prepared to go the extra mile. To be where clients need us, when they need us – to help them move forward faster.

Financial strength

- **Financial strength**: AXA XL’s core operating insurance and reinsurance companies have one or more of the following financial strength ratings: A.M. Best A+, S&P AA-.
- Disciplined underwriting, consistent equity capitalization and steady growth in GPW all contribute to our reassuringly strong financial foundation.
### Industry-focused Professional Liability programs

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<td><strong>Executive Liability</strong></td>
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| D&O                      | up to 50M         | Primary, Excess, and A-side D&O products for publicly traded firms of all sizes and medium-to-large privately-held firms | • Global programs  
• Captive programs  
• Admitted and non-admitted solutions  
• Strong capabilities for distressed clients and unique coverage situations |
| E&O                      | up to 25M         | Financial institutions of all sizes & types, including insurance companies, insurance agents & brokers, investment advisors, mutual funds/managers, banks, specialty lenders, investment banks, financial consultants, and alternative asset managers (hedge funds, private equity, and real estate) | • Global programs  
• Captive programs  
• Admitted and non-admitted solutions  
• Strong capabilities for distressed clients and unique coverage situations |
| EPL                      | up to 25M         | Organizations of all types, including publicly traded, privately-held firms, and larger non-profit entities |                                                              |
| Fiduciary/Pension        | up to 25M         |                                                                                 |                                                              |

**Contact:** John Burrows  •  860 948 1809  •  john.burrows@axaxl.com

| **Crime**                |                   |                                                                                  |                                                              |
|                          | up to 15M         | Public and private companies and Financial Institutions, from SME entities to multinational corporations, banks, stockbrokers and insurance companies | • Commercial crime  
• Financial institution bonds  
• Worldwide coverage |

**Contact:** Greg Bangs  •  212 915 6871  •  gregory.bangs@axaxl.com

| **Mergers & Acquisitions** | up to 60M         | • Private equity funds, financial buyers and corporate/strategic buyers of all sizes operating in a wide variety of industries as well as owners/company founders looking to sell their businesses  
• Target Deals include the sales of privately held companies, businesses or assets that our clients are involved in selling, transferring, investing in or acquiring  
• Corporate law firms, in-house counsel and risk managers at strategic buyers | • Primary and excess  
• Cross-border capabilities  
• Minimum premium: 175K |

**Contact:** Joseph Laws  •  212 915 6857  •  joseph.laws@axaxl.com

| **Cyber & Technology**   | up to 15M         | Including but not limited to: retail, financial institutions, healthcare, professional services firms, manufacturers, higher education institutions, power and utility companies, technology companies, telecommunications, internet/social media companies | • Primary and excess  
• Prequalified network of third-party resources with expertise in pre- and post-breach disciplines  
• CyberRiskConnect.com: customer portal that helps organizations prepare and respond to cyber events  
• Global programs |

**Contact:** John Coletti  •  212 915 6835  •  john.coletti@axaxl.com
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| **Design Professional**| up to 10M         | Architects, engineers (all disciplines), design consultants, interior design, surveyors, ancillary design service providers | • Includes loss prevention education and practice improvement support  
• Online Learning Management System and Contract Guide  
• Global program capacity |

**Contact:** Doug Strong  
• 610 968 9288  
• doug.strong@axaxl.com

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| **Commercial E&O**     | up to 10M         | Law firms and Accounting firms      | • Broad appetite  
• Primary and excess coverage available  
• Both admitted and surplus lines insurance available for law firms  
• Surplus lines coverage provided to accounting firms |

**Contact:** Paul Rowe  
• 610 968 9373  
• paul.rowe@axaxl.com

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| **Real Estate**        | 10M capacity      | Real estate firms with revenue of 100M or less | Program Manager: Pearl Insurance  
www.pearlinsurance.com  •  800 322 2488 |

**Program Manager:**  
Professional Governmental Underwriters Inc.  
www.pgui.com  •  800 586 6502

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| **Educators, Public Officials, Police Departments** | 5M capacity | Educators Legal Liability and EPLI  
Police Professional Liability  
Public Officials Liability and EPLI | Program Manager: Professional Governmental Underwriters Inc.  
www.pgui.com  •  800 586 6502 |

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| **Title Agents**       | up to 10M in revenue | Title agencies with up to 10M in revenue | Program Manager: RPS Plus Companies  
www.rpsins.com/rpspluscompanies  •  908 685 7650 |

**Program Manager:**  
RPS Plus Companies  
www.rpsins.com/rpspluscompanies  •  908 685 7650

**Inquiries about New E&O Programs:**  
We are continually evaluating additional program opportunities to complement our existing Commercial E&O portfolio.

**Contact:** Frank Palermo  
• 610 968 9346  
• frank.palermo@axaxl.com

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**For more information, visit axaxl.com**

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