



Design Professional

## Agency Directory – North America

### U.S.

STATE	AGENCY	CONTACT	CITY/STATE	PHONE	FAX	EMAIL	WEBSITE
Alabama	Risk Strategies	Mike Jackson	Birmingham, AL	205-979-7389 800-595-6526	205-979-6873	<a href="mailto:mjackson@risk-strategies.com">mjackson@risk-strategies.com</a>	<a href="http://risk-strategies.com">risk-strategies.com</a>
Alaska	USI Insurance Services, NW	Mike Hansen	Seattle, WA	206-909-6455		<a href="mailto:michael.hansen@usi.com">michael.hansen@usi.com</a>	<a href="http://usi.com">usi.com</a>
Arizona	Stuckey Insurance & Associated Agencies	Mary Lodwick	Phoenix, AZ	602-264-5533	602-279-9336	<a href="mailto:mary.lodwick@stuckeyinsurance.com">mary.lodwick@stuckeyinsurance.com</a>	<a href="http://stuckeyinsurance.com">stuckeyinsurance.com</a>
Arkansas	Gallagher Insurance	Ken Estes	Little Rock, AR	501-614-1572	501-614-1484	<a href="mailto:ken_estes@ajg.com">ken_estes@ajg.com</a>	<a href="http://ajg.com">ajg.com</a>
California - Los Angeles, Ventura, Santa Barbara, San Luis Obispo & Kern Counties, Northern & Central California, Orange, Riverside and San Bernardino Counties	AP Design Professionals Insurance Services, LLC	Ryan Schultz	Lafayette, Costa Mesa & Pasadena, CA	510-272-1420	510-452-2193	<a href="mailto:Ryan.Schultz@AssuredPartners.com">Ryan.Schultz@AssuredPartners.com</a>	<a href="http://APDesignProfessionals.com">APDesignProfessionals.com</a>
California - San Diego Area	Cavignac & Associates Insurance Brokers	Jeff Cavignac	San Diego, CA	619-234-6848	619-234-8601	<a href="mailto:jcavignac@cavignac.com">jcavignac@cavignac.com</a>	<a href="http://cavignac.com">cavignac.com</a>
Colorado	USI Colorado	Alfred Zarlengo	Denver, CO	303-837-8500 800-873-8500	303-831-5289	<a href="mailto:alfred.zarlengo@usi.com">alfred.zarlengo@usi.com</a>	<a href="http://usi.com">usi.com</a>

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STATE	AGENCY	CONTACT	CITY/STATE	PHONE	FAX	EMAIL	WEBSITE
Connecticut	Smith Brothers Insurance	Scott Smith	Glastonbury, CT	860 430-3287	860-652-3236	<a href="mailto:ssmith@smithbrothersusa.com">ssmith@smithbrothersusa.com</a>	<a href="http://smithbrothersusa.com">smithbrothersusa.com</a>
Delaware	HUB International Mid-Atlantic, Inc.	Bruce Smith	Wilmington, DE	302-472-2160	302-429-6658	<a href="mailto:bruce.smith@hubinternational.com">bruce.smith@hubinternational.com</a>	<a href="http://hubinternational.com">hubinternational.com</a>
District of Columbia & Virginia Suburbs	Foundation Risk Partners (FRP)	Barbara Sable	Columbia, MD	301-802-0068		<a href="mailto:bsable@foundationrp.com">bsable@foundationrp.com</a>	<a href="http://foundationrp.com">foundationrp.com</a>
Florida	USI Insurance Services, LLC	Staci Moles	Tampa, FL	800-277-5185	813-321-7500	<a href="mailto:staci.moles@usi.com">staci.moles@usi.com</a>	<a href="http://usi.com">usi.com</a>
Georgia	Risk Strategies	Lee Edmond	Lawrenceville, GA	678-690-5993	678-690-5992	<a href="mailto:ledmond@risk-strategies.com">ledmond@risk-strategies.com</a>	<a href="http://risk-strategies.com">risk-strategies.com</a>
Hawaii	Finance Insurance, Ltd.	Marisia Ciencia-Bala	Honolulu, HI	808-784-2022	808-522-2082	<a href="mailto:mciencia-bala@financeinsurance.com">mciencia-bala@financeinsurance.com</a>	<a href="http://financeinsurance.com">financeinsurance.com</a>
Hawaii	Atlas Insurance	Matthew Terry	Honolulu, HI	808-533-8707	808-533-8777	<a href="mailto:mterry@atlasinsurance.com">mterry@atlasinsurance.com</a>	<a href="http://atlasinsurance.com">atlasinsurance.com</a>
Idaho	The Hartwell Corporation	Jeremy Kroll	Caldwell, ID	208-459-1678 800-838-7835	208-454-1114	<a href="mailto:jeremy@thehartwellcorp.com">jeremy@thehartwellcorp.com</a>	<a href="http://thehartwellcorp.com">thehartwellcorp.com</a>
Illinois - Northern/Central	Holmes Murphy & Associates, Inc.	Allison Schneider	Peoria, IL	608-242-2553	866-501-3945	<a href="mailto:aschneider@holmesmurphy.com">aschneider@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>
Illinois - Northern	Professional Concepts Insurance Agency	Mike Cosgrove	Brighton, MI	810-224-5255	800-969-4081	<a href="mailto:mcosgrove@pciaonline.com">mcosgrove@pciaonline.com</a>	<a href="http://pciaonline.com">pciaonline.com</a>
Illinois - Northern	USI Insurance Services LLC	Melissa S. Roberts	Chicago, Moline & Oakbrook, IL	630-625-5222	610-537-9270	<a href="mailto:melissa.roberts@usi.com">melissa.roberts@usi.com</a>	<a href="http://usi.com">usi.com</a>
Illinois - Southern	Charles L. Crane Agency Company	Chris Reedy	St. Louis, MO	314-241-8700	314-444-4970	<a href="mailto:reedyc@craneagency.com">reedyc@craneagency.com</a>	<a href="http://craneagency.com">craneagency.com</a>
Indiana	Greyling Insurance Brokerage, a Division of Epic	Jeaninne Ryan	Indianapolis, IN	678-367-3371	317-574-7861	<a href="mailto:jeanine.ryan@greyling.com">jeanine.ryan@greyling.com</a>	<a href="http://epicbrokers.com">epicbrokers.com</a>
Iowa	Holmes Murphy, Cedar Rapids	Nick Maletta	Cedar Rapids, IA	515-223-6919	888-898-6386	<a href="mailto:nmaletta@holmesmurphy.com">nmaletta@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>



STATE	AGENCY	CONTACT	CITY/STATE	PHONE	FAX	EMAIL	WEBSITE
Kansas	Holmes Murphy & Associates, Inc.	Nick Maletta	Kansas City, MO	515-223-6919	866-218-1591	<a href="mailto:NMaletta@holmesmurphy.com">NMaletta@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>
Kentucky	Higginbotham	Patrick O'Daniel	Louisville, KY	502-489-6249		<a href="mailto:podaniel@higginbotham.net">podaniel@higginbotham.net</a>	<a href="http://higginbotham.com">higginbotham.com</a>
Louisiana	Gallagher Insurance	Justin Sanders	Baton Rouge, LA	225-215-9405		<a href="mailto:justin_sanders@ajg.com">justin_sanders@ajg.com</a>	<a href="http://ajg.com">ajg.com</a>
Maine	Marsh	Gregg Ritter	Portland, ME	207-523-2283	207-774-2994	<a href="mailto:gregg.ritter@MarshMMA.com">gregg.ritter@MarshMMA.com</a>	<a href="http://marsh.com">marsh.com</a>
Maryland	Foundation Risk Partners (FRP)	Barbara Sable Justin Klein	Columbia, MD	301-802-0068		<a href="mailto:bsable@foundationrp.com">bsable@foundationrp.com</a> <a href="mailto:jklein@foundationrp.com">jklein@foundationrp.com</a>	<a href="http://foundationrp.com">foundationrp.com</a>
Massachusetts	Brown & Brown Insurance Services, Inc.	Chris Poole	Wakefield, MA	781-245-5400	781-245-5463	<a href="mailto:chris.poole@bbrown.com">chris.poole@bbrown.com</a>	<a href="http://bbrown.com">bbrown.com</a>
Michigan	Professional Concepts Insurance Agency	Mike Cosgrove	Brighton, MI	800-969-4041	800-969-4081	<a href="mailto:mcosgrove@pciaonline.com">mcosgrove@pciaonline.com</a>	<a href="http://pciaonline.com">pciaonline.com</a>
Minnesota	H. Robert Anderson & Associates, Inc.	Theresa Anderson	Bloomington, MN	952-893-1933	952-893-1819	<a href="mailto:theresa@hrandersoninsurance.com">theresa@hrandersoninsurance.com</a>	<a href="http://hrandersoninsurance.com">hrandersoninsurance.com</a>
Mississippi	HUB International Gulf South	Randall Weems	Ridgeland, MS	601-707-2067 662-295-0401	601-707-2070	<a href="mailto:randall.weems@hubinternational.com">randall.weems@hubinternational.com</a>	<a href="http://hubinternational.com">hubinternational.com</a>
Missouri - Southern/ Eastern	Charles L. Crane Agency Company	Chris Reedy	Saint Louis, MO	314-444-4902	314-444-4970	<a href="mailto:reedyc@craneagency.com">reedyc@craneagency.com</a>	<a href="http://craneagency.com">craneagency.com</a>
Missouri - Western	Holmes Murphy & Associates, Inc.	Nick Maletta	Kansas City, MO	515-223-6919	866-218-1591	<a href="mailto:NMaletta@holmesmurphy.com">NMaletta@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>
Montana	The Hartwell Corporation	Jeremy Kroll	Caldwell, ID	208-459-1678 800-828-7835	208-454-1114	<a href="mailto:jeremy@thehartwellcorp.com">jeremy@thehartwellcorp.com</a>	<a href="http://thehartwellcorp.com">thehartwellcorp.com</a>
Nebraska	FNIC - Trusted Insurance Advisors	Dave Jesse	Omaha, NE	402-861-7037	402-861-7111	<a href="mailto:Dave.Jesse@fnicgroup.com">Dave.Jesse@fnicgroup.com</a>	<a href="http://fnicgroup.com">fnicgroup.com</a>
Nevada	American Insurance & Investment Corporation of Nevada	Jim Knight	Las Vegas, NV	702-877-1760	702-877-0937	<a href="mailto:jim.knight@@onedigital.com">jim.knight@@onedigital.com</a>	<a href="http://american-ins.com">american-ins.com</a>



STATE	AGENCY	CONTACT	CITY/STATE	PHONE	FAX	EMAIL	WEBSITE
New Hampshire	Brown & Brown Insurance Services, Inc.	Chris Poole	Wakefield, MA	781-245-5400	781-245-5463	<a href="mailto:chris.poole@bbrown.com">chris.poole@bbrown.com</a>	<a href="http://bbrown.com">bbrown.com</a>
New Jersey - Northern	Risk Strategies	Cathy Mitchell	Paramus, NJ	917-338-3428	201-837-5050	<a href="mailto:cmitchell@risk-strategies.com">cmitchell@risk-strategies.com</a>	<a href="http://risk-strategies.com">risk-strategies.com</a>
New Jersey - Southern	Brown & Brown Insurance Services, Inc.	Chris Poole	Conshohocken, PA	781-245-5400		<a href="mailto:chris.poole@bbrown.com">chris.poole@bbrown.com</a>	<a href="http://bbrown.com">bbrown.com</a>
New Mexico	Higginbotham	James Lyons	Albuquerque, NM	505-938-2435 800-422-8925		<a href="mailto:jlyons@higginbotham.net">jlyons@higginbotham.net</a>	<a href="http://higginbotham.com">higginbotham.com</a>
New York - Northern	Brown & Brown Insurance Services, Inc.	Matt Mullard	Pittsford, NY	585-385-0428	585-662-5755	<a href="mailto:matt.mullard@bbrown.com">matt.mullard@bbrown.com</a>	<a href="http://bbrown.com">bbrown.com</a>
New York - Southern	Risk Strategies	Cathy Mitchell	Paramus, NJ	917-338-3428	201-837-5050	<a href="mailto:cmitchell@risk-strategies.com">cmitchell@risk-strategies.com</a>	<a href="http://risk-strategies.com">risk-strategies.com</a>
North Carolina	Marsh	Jenny Fisher	Richmond, VA	804-678-5025	888-831-8409	<a href="mailto:jenny.fisher@marshmma.com">jenny.fisher@marshmma.com</a>	<a href="http://marsh.com">marsh.com</a>
North Carolina	Foundation Risk Partners (FRP)	Jeff Todd	Davidson, NC	704-799-1600		<a href="mailto:jtodd@foundationrp.com">jtodd@foundationrp.com</a>	<a href="http://foundationrp.com">foundationrp.com</a>
North Dakota	TRJ Professional Group, Inc.	Tom Johnson	Rapid City, SD	605-716-6547 605-390-0554	605-716-6534	<a href="mailto:tom@trjprofessional.com">tom@trjprofessional.com</a>	
Ohio	Oswald Companies	Deborah Beebe	Cleveland, OH	216-839-2804	216-839-2815	<a href="mailto:dbeebe@oswaldcompanies.com">dbeebe@oswaldcompanies.com</a>	<a href="http://oswaldcompanies.com">oswaldcompanies.com</a>
Oklahoma	Risk Strategies	Joe Bryant	Dallas, TX	214-503-1212	214-503-8899	<a href="mailto:jbryant@risk-strategies.com">jbryant@risk-strategies.com</a>	<a href="http://risk-strategies.com">risk-strategies.com</a>
Oregon	USI Insurance Services, NW	Mike Hansen	Seattle, WA	206-909-6455		<a href="mailto:michael.hansen@usi.com">michael.hansen@usi.com</a>	<a href="http://usi.com">usi.com</a>
Pennsylvania - Eastern	Brown & Brown Insurance Services, Inc.	Chris Poole	Conshohocken, PA	781-245-5463		<a href="mailto:chris.poole@bbrown.com">chris.poole@bbrown.com</a>	<a href="http://bbrown.com">bbrown.com</a>



STATE	AGENCY	CONTACT	CITY/STATE	PHONE	FAX	EMAIL	WEBSITE
Pennsylvania - Western	Oswald Companies	Deborah Beebe	Cleveland, OH	216-839-2804	216-839-2815	<a href="mailto:dbeebe@oswaldcompanies.com">dbeebe@oswaldcompanies.com</a>	<a href="http://oswaldcompanies.com">oswaldcompanies.com</a>
Puerto Rico	Fulcro Insurance	Jose Lee	San Juan, PR	787-725-5880	787-721-0980	<a href="mailto:jnogueras@fulcroinsurance.com">jnogueras@fulcroinsurance.com</a>	<a href="http://fulcroinsurance.com">fulcroinsurance.com</a>
Rhode Island	Smith Brothers Insurance	Scott Smith	Glastonbury, CT	860-430-3287	860-652-3236	<a href="mailto:ssmith@smithbrothersusa.com">ssmith@smithbrothersusa.com</a>	<a href="http://smithbrothersusa.com">smithbrothersusa.com</a>
South Carolina	Marsh	Jenny Fisher	Richmond, VA	804-678-5025	888-831-8409	<a href="mailto:jenny.fisher@marshmma.com">jenny.fisher@marshmma.com</a>	<a href="http://marsh.com">marsh.com</a>
South Carolina	Foundation Risk Partners (FRP)	Jeff Todd	Davidson, NC	704-799-1600		<a href="mailto:jtodd@foundationrp.com">jtodd@foundationrp.com</a>	<a href="http://foundationrp.com">foundationrp.com</a>
South Dakota	TRJ Professional Group, Inc.	Tom Johnson	Rapid City, SD	866-742-3243	605-716-6534	<a href="mailto:tom@trjprofessional.com">tom@trjprofessional.com</a>	
Tennessee	Risk Strategies	Dale Crow	Nashville, TN	615-760-0376		<a href="mailto:dcrow@risk-strategies.com">dcrow@risk-strategies.com</a>	<a href="http://risk-strategies.com">risk-strategies.com</a>
Texas - Northern	Risk Strategies	Joe Bryant	Dallas, TX	214-503-1212	214-503-8899	<a href="mailto:jbryant@risk-strategies.com">jbryant@risk-strategies.com</a>	<a href="http://risk-strategies.com">risk-strategies.com</a>
Texas - Southern	USI Southwest	Jim Jimmerson	Austin, TX	512-651-4160 800-542-9206	512-467-0113	<a href="mailto:jim.jimmerson@usi.com">jim.jimmerson@usi.com</a>	<a href="http://usi.com">usi.com</a>
Texas - Southern	USI Southwest	Kevin Pratt	Houston, TX	713-490-4712	713-490-4700	<a href="mailto:kevin.pratt@usi.com">kevin.pratt@usi.com</a>	<a href="http://usi.com">usi.com</a>
Utah	American Insurance & Invest Corporation	Kendall Nelson	Salt Lake City, UT	801-364-3434	801-355-5234	<a href="mailto:kendall.nelson@onedigital.com">kendall.nelson@onedigital.com</a>	<a href="http://american-ins.com">american-ins.com</a>
Vermont	Brown & Brown Insurance Services, Inc.	Matt Mullard	Wakefield, MA	781-245-5400	781-245-5463	<a href="mailto:matt.mullard@bbrown.com">matt.mullard@bbrown.com</a>	<a href="http://bbrown.com">bbrown.com</a>
Virginia	Marsh	Jenny Fisher	Richmond, VA	804-678-5025	888-751-3010	<a href="mailto:jenny.fisher@marshmma.com">jenny.fisher@marshmma.com</a>	<a href="http://marsh.com">marsh.com</a>
Washington	USI Insurance Services, NW	Mike Hansen	Seattle, WA	206-909-6455		<a href="mailto:michael.hansen@usi.com">michael.hansen@usi.com</a>	<a href="http://usi.com">usi.com</a>
West Virginia	Oswald Companies	Deborah Beebe	Cleveland, OH	216-839-2804	216-839-2815	<a href="mailto:dbeebe@oswaldcompanies.com">dbeebe@oswaldcompanies.com</a>	<a href="http://oswaldcompanies.com">oswaldcompanies.com</a>
Wisconsin	Holmes, Murphy & Associates, Inc.	Allison Schneider	Madison, WI	608-242-2553	888-898-6386	<a href="mailto:aschneider@holmesmurphy.com">aschneider@holmesmurphy.com</a>	<a href="http://holmesmurphy.com">holmesmurphy.com</a>
Wyoming	USI Colorado	Alfred Zarlengo	Denver, CO	303-837-8500 800-873-8500	303-831-5289	<a href="mailto:alfred.zarlengo@usi.com">alfred.zarlengo@usi.com</a>	<a href="http://usi.com">usi.com</a>



## Canada

PROVINCE	AGENT/BROKER	CITY/PROVINCE	CONTACT	PHONE	EMAIL	WEBSITE
Alberta Saskatchewan	Navacord Insurance Services Alberta Inc.	Edmonton, AB	Magdalena Cammidge	780-930-3884	<a href="mailto:Magdalena.cammidge@navacord.com">Magdalena.cammidge@navacord.com</a>	<a href="http://llyodsadd.com">llyodsadd.com</a>
British Columbia	AXIS Insurance	Vancouver, BC	Michael Russell Robert McLeod	604-629-2668 604-629-2680	<a href="mailto:michael.russell@axisinsurance.ca">michael.russell@axisinsurance.ca</a> <a href="mailto:rob.mcleod@axisinsurance.ca">rob.mcleod@axisinsurance.ca</a>	<a href="http://axisinsurance.ca">axisinsurance.ca</a>
Manitoba, Yukon & Nunavut	BrokerLink Inc.	Winnipeg, MB	Derek Johnson	204-594-1058	<a href="mailto:djohnson@standardinsurance.ca">djohnson@standardinsurance.ca</a>	<a href="http://brokerlink.ca">brokerlink.ca</a>
New Brunswick - Fredericton & Saint John	BrokerLink Inc.	Fredericton, NB	Robert Marshall Paul Huestis	506-444-0465 506-635-0753	<a href="mailto:rmarshall@brokerlink.ca">rmarshall@brokerlink.ca</a> <a href="mailto:phuestis@brokerlink.ca">phuestis@brokerlink.ca</a>	<a href="http://brokerlink.ca">brokerlink.ca</a>
Nova Scotia	BrokerLink Inc.	Dartmouth, NS	Drew Miller	902-850-3099	<a href="mailto:dmiller@brokerlink.ca">dmiller@brokerlink.ca</a>	<a href="http://brokerlink.ca">brokerlink.ca</a>
Ontario	HUB International Limited	Markham, ON	Jamie Cardella Robert Wilson Scott Belton	905-305-3216 905-305-3212	<a href="mailto:jamie.cardella@hubinternational.com">jamie.cardella@hubinternational.com</a> <a href="mailto:robert.wilson@hubinternational.com">robert.wilson@hubinternational.com</a> <a href="mailto:scott.belton@hubinternational.com">scott.belton@hubinternational.com</a>	<a href="http://hubinternational.com">hubinternational.com</a>
Quebec	HUB International Limited	Montreal, QC	Philippe Monette	514-940-1414	<a href="mailto:philippe.monette@hubinternational.com">philippe.monette@hubinternational.com</a>	<a href="http://hubinternational.com">hubinternational.com</a>

The information contained herein is intended for informational purposes only. Insurance coverage in any particular case will depend upon the type of policy in effect, the terms, conditions and exclusions in any such policy, and the facts of each unique situation. No representation is made that any specific insurance coverage would apply in the circumstances outlined herein. Please refer to the individual policy forms for specific coverage details.

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