



Before you sign...

Design Professional

Stop and ask: What's in your contract?

If your contract contains any of the red flag words listed on the back of this page, contact the AXA XL agent in your area for risk management advice.

You know how to deliver innovative designs. Do you know how to protect your practice from the related risks? Signed, well-crafted contracts play a key role in the success — and profitability — of your projects.

As your risk management partner, AXA XL provides more than an insurance policy. We can help you address risk-prone practice areas such as:

- Innovative design and technologies
- Sustainability and green design
- Contract negotiation
- Plus the 100+ topics covered in our *Contract eGuide*

AXA XL benefits

- **Specialized agents:** Delivering training and contract reviews as well as loss prevention and education programs tailored for architects and engineers.
- **Expert claims handling:** We go to work for you from pre-claims situations through ultimate resolution. Our professional liability specialists understand that when settling disputes, preserving your reputation is just as important as preserving your financial assets.
- **Industry leading education:** More than 40 years of front-line claims experience has produced an education curriculum setting the standard for risk management improvement tools for architects and engineers. The AXA XL *Contract eGuide* is the most relevant, authoritative and useful resource available anywhere. Provided exclusively to our insureds, the *Contract eGuide* is designed to help A/Es guide their business practices.
- **The unparalleled service of a recognized industry leader:** AXA XL consistently receives high marks for quality education programs and claims service on the annual ACEC U.S. member survey and from our surveys of our insureds.

See back for our list of red flag words.

Red Flag Words

Administer

Advise

All

Any

Approve

Assure

Attest

Best

Certify

Complete

Control

Direct

Ensure

Equal

Every

Final

Full

Guarantee

Inspect

Insure

Maximize

Minimize

None

Optimize

Oversee

Periodic

Safe

Shall

Sufficient

Suitable

Supervise

Total

Warrant

Will

Contact an agent in your area

[US Agency Directory](#)

[Canada Agency Directory](#)

Contact AXA XL's Design Professional team

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