



X<sup>L</sup> Insurance

# London Wholesale Open Market Property



# We are leaders in our field

AXA XL's London Wholesale Open Market Property team has been a prominent presence in the Lloyd's market for North American and International Open market property risks for over 25 years. We are recognised as a market leader in our field for our strong technical expertise and commitment to creating tailored solutions that offer long-term protection for our clients' businesses.

>25 years

of history writing this class  
of business and building  
trusted partnerships

>20 years

Client relationships spanning  
over 2 decades

>USD 3bn

gross written premium since 1998\*

Lead >50%

of the business we underwrite\*

>100 countries

exposure span

>250

clients met each year

**A valuable trading partner of ours**  
**Broker**





# Highly experienced underwriters with extensive industry knowledge

## Meet the team



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Assistant Underwriter  
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## What brokers have to say about us:

A valuable trading partner of ours. Their underwriters have excellent technical expertise and a willingness to help us find solutions for our clients . This has most recently been demonstrated by their ability to offer capacity in one of the hardest markets we have seen in Property.

Good relationship with London, going back many years.

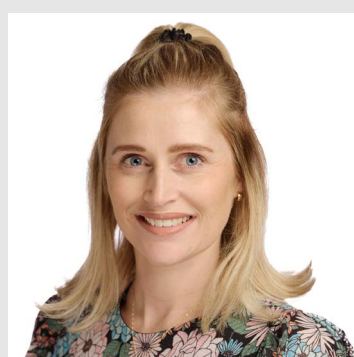


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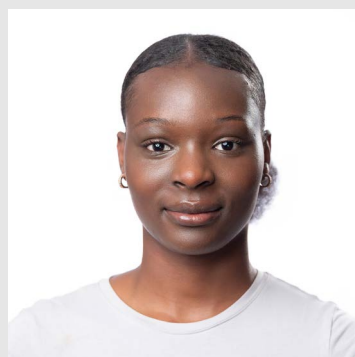
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## What brokers have to say about us:

Pragmatic approach to renewals.

Clear communication re their appetite  
and growth plans.

Keen to engage with clients on a face  
to face basis.





# Our appetite

Coverage

- Real estate
- Municipalities
- Healthcare
- Hospitality
- Education
- Infrastructure
- Mining & Light Industrial
- Food & Agriculture

Geographic focus

- USA
- Canada
- Australia
- New Zealand
- Caribbean
- Mexico

Capacity

Up to USD 25m.







# Why choose AXA XL

## Financial Strength

AXA XL's core operating insurance and reinsurance companies have one or more of the following financial strength ratings: AM Best A+, S&P AA-.

## Exceptional claims service

We are frequently placed highly in Net Promoter Score broker and market surveys.

## Outstanding client experience

Responsiveness is our culture. We are committed to have underwriting representation from each product line present at our London office, or at our box at Lloyd's everyday of the working week to make sure we're available to you when we're needed.

## Depth of knowledge you can rely on

We have a long-term track record of writing complex business, through both hard and soft markets, and being a leading syndicate. Drawing from a combined experience of more than 100 years underwriting, we are highly skilled in creating tailored solutions across diverse industry sectors.

## Innovation

We continuously seek to adopt the latest technologies in underwriting to enhance efficiency and accuracy. Simultaneously, we cultivate a culture of digital literacy and adaptability through regular training.





# Know You Can

The information contained herein is intended for informational purposes only. Insurance coverage in any particular case will depend upon the type of policy in effect, the terms, conditions and exclusions in any such policy, and the facts of each unique situation. No representation is made that any specific insurance coverage would apply in the circumstances outlined herein. Please refer to the individual policy forms for specific coverage details.

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